



AN OFFICIAL PRESS RELEASE

Expert Network

# Judy Ames Stephens Has Been Recognized Among the Top in Her Industry by the Expert Network©



PRESS RELEASE **UPDATED: OCT 17, 2017**

The Expert Network celebrates its newest member, REALTOR® Judy Ames Stephens

SAN DIEGO, Calif., October 17, 2017 (NewsWire.com) - [Judy Ames Stephens](#), REALTOR® with Keller Williams Realty and CEO and Owner of Starstruck Productions, has joined The [Expert Network](#)©, an invitation-only service for distinguished professionals. Ms. Stephens has been chosen as a Distinguished Real Estate Professional™ based on peer

reviews and ratings, dozens of recognitions, and accomplishments achieved throughout her career.

Ms. Stephens outshines others in her field due to her educational background, numerous awards and recognitions, and career longevity. She is a certified Short Sales and Foreclosure Resource (SFR®) and is also a member of National Association of REALTORS® (NAR) and the Greater San Diego Association of REALTORS® (SDAR). Among many other honors, she was featured in [Top Agent Magazine](#) and has earned two Gold Medals from Williams Realty.

With over 12 years of experience, Ms. Stephens brings a wealth of knowledge to her industry and, in particular, to her area of expertise, San Diego County's real estate market. When asked why she decided to pursue a career in real estate, Ms. Stephens said:

"My husband, Bill, and I bought a house and his manager saw that I had a really good grip on the business. He was the one who told me that I should look into becoming a REALTOR®. I thought it was a great idea. I really liked the idea of helping people buy something of value that they really wanted."

Ms. Stephens began her real estate career in 2005 alongside her husband Bill. Ms.

In recent years, we have seen a seller's market, which creates a certain mindset among clients. A lot of them may be a little insecure, especially if they also plan to buy another house, so it is very important that I reassure them by staying on top of everything that is going on in my area. For example, if a house goes on sale, I need to be the first to know about it to make

Stephens immediately developed a knack for helping people to achieve their homeownership dreams by crafting individualized, creative solutions for the needs of each client.

sure my buyers have the best advantage.

JUDY AMES STEPHENS, REALTOR®,  
KELLER WILLIAMS REALTY

Aside from her unparalleled level of customer service, Ms. Stephens attributes her immense success to her extensive negotiation skills. By staying up to date with appraisers and keeping in constant communication with other agents, she makes sure that sellers get top dollar for their properties and buyers get the best deals on their dream homes.

As a thought-leader in her field, it is imperative that Ms. Stephens pay attention to prevailing trends in real estate. In particular, she notes the lack of inventory in the Greater San Diego area market:

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Ms. Stephens husband, unfortunately, passed away in 2014. Instead of resigning to defeat, she chose to take the powerful lessons she learned with Bill and in her recovery from bereavement, and shared it with the public. In her book *Bounce Back: 12 Transforming Tales from the Resilient Realtor*, she tells stories from her wealth of experiences to help guide people through fear, loss, and adversity, whether in business or in one's personal life.

For more information, visit Ms. Stephens' profile on the Expert Network here: <http://bit.ly/2gcFVJc>

The [Expert Network](#)© has written this news release with approval and/or contributions from Judy Ames Stephens. The Expert Network is an invitation-only reputation management service that is dedicated to helping professionals stand out, network, and gain a competitive edge. The Expert Network selects a limited number of professionals based on their individual recognitions and history of personal excellence.

Source: The Expert Network©

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Original Source: [www.newswire.com](http://www.newswire.com)